

# ¿How do you plan?



- |   |   |
|---|---|
| <ul style="list-style-type: none"> <li>▪ I measure plant productivity</li> <li>▪ I analyze average delay by period and customer.</li> <li>▪ I keep in mind capacity and saturation of my machines</li> <li>▪ I give priority to orders with higher added value in critical moments</li> <li>▪ I try to plan my production minimizing costs</li> </ul> | <ul style="list-style-type: none"> <li>▪ I give priority to my “friendly” customers</li> <li>▪ I put forward orders of the customers that complain more.</li> <li>▪ I put before the orders of the customers with more hurry.</li> <li>▪ I manufacture before the orders that do not cause any problem.</li> <li>▪ Sales team affect my production plan with wedges.</li> </ul> |
|---|---|

**Take our Test**



## TEST: Production Planning

- |   | NO                  | YES |
|---|---------------------|-----|
| ▪ I always fulfill delivery dates _____   | (1) (2) (3) (4) (5) |     |
| ▪ My bottleneck is clearly identified and under control _____   | (1) (2) (3) (4) (5) |     |
| ▪ My lead-time is lower than my competitor's _____  | (1) (2) (3) (4) (5) |     |
| ▪ I create several planning scenarios before approving the best one _____   | (1) (2) (3) (4) (5) |     |
| ▪ The production meetings are for corrective reasons more than for proactive. _____   | (1) (2) (3) (4) (5) |     |
| ▪ I know what must happen and what is happening at the plant _____  | (1) (2) (3) (4) (5) |     |
| ▪ I know specifically the impact that has not having the necessary raw material at the moment that is required _____                      | (1) (2) (3) (4) (5) |     |
| ▪ I use different planning criteria (time, turnover, cost, productivity ) according to the company's different needs at each moment _____ | (1) (2) (3) (4) (5) |     |
| ▪ I can easily perform changes in the planning with new orders or problems with the work in progress _____                                | (1) (2) (3) (4) (5) |     |
| ▪ I can know in advance if I will need to outsource to fulfill delivery dates _____   | (1) (2) (3) (4) (5) |     |
| ▪ I can give accurate delivery dates to my customers _____  | (1) (2) (3) (4) (5) |     |
| ▪ I can know in advance which orders are going to be delayed _____  | (1) (2) (3) (4) (5) |     |
| ▪ I can know in advance when will there be a tome gap to plan a maintenance _____   | (1) (2) (3) (4) (5) |     |
| ▪ Production Planning does not take me much time _____  | (1) (2) (3) (4) (5) |     |
| ▪ Sales team and directors know what is the status of their orders at any moment. _____   | (1) (2) (3) (4) (5) |     |

## Result:

Points

